



“Networking Gold: Maximizing Your Bottom Line Through Volunteering and Engagement”

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Volunteering and networking can positively influence personal and professional growth.

What is Volunteering

- Volunteering: to do something especially for other people or an organization, willingly and without being forced to do it.
- Importance of giving back to the community

How Can You Get Involved

- Serve seniors in your community
- Help the homeless
- Aid your church
- Assist your school
- Tutor students
- Mentor a child or teen
- Donate books

Benefits of Volunteering

Personal Growth

- Develops empathy, compassion, and a sense of fulfillment.



Professional Growth

- Acquire new skills, enhance resume, and explore career interests.



What is Networking

- The action or process of interacting with others to exchange information and develop professional or social contacts.
- The skills of networking, bargaining, and negotiating

How can you start networking

- Introduce Yourself at Events
- Join a Club
- Reach out to your Career Center.
- Update Your Online Networking Profiles
- Remember to Stay in Touch
- Participate in Video Chats
- Meet Your Peers in Person
- Establish a Presence Online

What is Networking

Importance of building professional relationships.

- Communication
- Networking
- Trust and rapport
- Increased efficiency
- Improved employee morale
- Improved teamwork

Different ways to network

- Personal
- Operational
- Strategic



Benefits of Networking

Personal growth

- Builds confidence, expands social circle, and fosters communication skills.

Professional Growth

- Opens doors to opportunities, career advancement, and access to mentors.



Case Studies

Justin Leader



Case Studies

Connie Zeller



Case Studies

Diane Sheya

UTAH
DINNER
PROJECT



Case Studies

Cheryl Laub

Globe Life Family Heritage Division



Candy Networking Game

- Red -- Favorite hobbies
- Green -- Favorite place on earth
- Blue -- Favorite memory
- Yellow -- Dream job
- Orange -- Wildcard (tell us anything about yourself!)



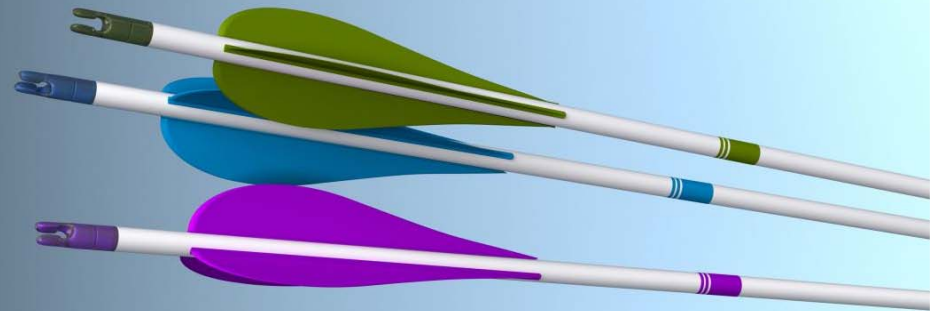
Volunteering and Networking: A Powerful Combination

Volunteering can serve as a platform for networking

Networking within volunteer organizations can lead to professional connection.

Tips for Effective Volunteering and Networking

- Set clear goals for volunteering and networking activities
- Be proactive and consistent in your efforts
- Show genuine interest and enthusiasm
- Follow up and maintain relationships



Overcoming Challenges

Common Challenges

Time constraints

Shyness

Fear

Lack of a formal introduction

The awkwardness of starting conversations

Strategies to overcome these challenges

Do your homework

Don't arrive too early

Don't judge a book by its cover

Remember to smile

Read Today's news

Don't just hang out with people you know

Learn to ask open ended questions

Start Volunteering and Networking

Resources for Networking and Volunteering

- Volunteer Match
- Salt Lake County Aging and Adult Services
- Volunteers of America Utah
- Red Cross
- United Way
- Utah Foodbank
- Church
- School Clubs
- <https://www.volunteermatch.org/>
- <http://slco.org/aging-adult-services/volunteer/>
- <http://www.voaut.org/>
- <http://www.redcross.org/volunteer>
- <https://uw.org/>
- <https://www.utahfoodbank.org/>

Q&A



Thank you!

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